

iT|s|SC presents

LEADERSHIP

INSURANCE 2018



Connect. Learn. Grow.

www.its-sc.com

The Carolinas' only leadership development effort specific to the insurance technology and services industry is now accepting applications for its 5th class.

Leadership Insurance is an 8-part program presented by iT|s|SC, Columbia's insurance technology and services cluster, for those interested in taking the next step in their career to become future industry leaders.

WHY PARTICIPATE?

COMPANY BENEFITS:

- Deepens internal talent pool by engaging high-potential employees and exposing them to a broad variety of insurance and technology-related topics
- Facilitates education on both sides of the industry - technology professionals enhance their insurance knowledge, while insurance professionals gain an understanding of technological aspects
- Promotes benchmarking and healthy co-opetition across organizations in the region

PARTICIPANT BENEFITS:

- Gain greater knowledge across the insurance technology and services industry
- Build lasting relationships with other individuals in the local insurance industry, increasing the size of your personal and professional network
- Enhance leadership skills as you prepare for the next step in your career
- Display your unique abilities and give back to the community through group project completion
- On-site, behind-the-scenes looks at other companies and offices
- Become an advocate for Columbia as the nation's top destination for insurance companies to do business and for talented innovators to work

Sessions

MARCH 21: Introduction & Overview: The Big Picture

APRIL 18: The Role of Mission, Vision and Values in Driving and Supporting Business Strategy

MAY 16: Getting and Keeping the Business: Sales & Marketing

JUNE 20: Evaluating the Risk: Underwriting Basics

JULY 18: The Nuts & Bolts of the Business: Claims & Operations

AUGUST 15: Technology and Trends: Capital & Innovation in Insurance

SEPTEMBER 19: Insurance 2022: The Regulatory Environment and Other Considerations

OCTOBER 17: Graduation & Class Project Presentation

Contact Leadership Insurance:
Will Schenk, Project Manager
wschenk@engenuitysc.com

APPLY



IDEAL APPLICANT

Think you're ready to take the next step within an industry that's driven innovation for almost 150 years? Here's what the ideal Leadership Insurance candidate should look like:

- 5 to 15 years of experience in the industry
- Identified by a manager or supervisor as an up-and-coming leader; active in the community and dedicated to maximizing Columbia's potential
- Works in any facet of in the insurance technology and services industry, from underwriting and sales to IT and HR, with an interest in learning more about areas outside primary job function
- Looking to grow and be trained as a leader in areas such as ethics, public speaking, and more

Send completed applications, along with a resume, to Will Schenk at wschenk@engenuitysc.com or by mail to iTsISC, c/o EngenuitySC, 1000 Catawba St. #130, Columbia, SC 29201

TUITION

Participants from iTs|SC members: \$1,900

>> 2+ from same company: \$1,400 each

Participants from non-members: \$2,300

>> 2+ from same company: \$1,900 each

Participants from education/nonprofit partners: \$1,000

10% tuition discount for applications received by February 16, 2018

PERSONAL INFORMATION

_____	_____	_____
First name	M.I.	Last Name

Mailing address	City	State ZIP

Daytime phone	Cell phone	Email address for program information

PROFESSIONAL INFORMATION

_____	_____	
Employer	Department/division, if applicable	

Job title	Years in current position?	In the industry?

Brief description of job responsibilities		

EDUCATIONAL INFORMATION

Educational institution(s), degree(s) awarded, field(s) of study

PROFESSIONAL & CIVIC ENGAGEMENT

Professional affiliations/organizations and roles

Professional awards, recognitions or honors

Why do you want to participate in Leadership Insurance?

What do you view as Columbia's greatest challenges in growing the insurance and tech industry?

Application date: _____

My company is: a member of iTslSC an educational/nonprofit partner

not a member of iTslSC unsure

Learn more at www.its-sc.com/programs/leadership-insurance

Questions? Contact Will Schenk at wschenk@engenuitysc.com or (803) 354-5720